

FAX transmission

DATE: April 20, 1995

FROM: HARRY BOADWEE

A 1/2 pg is not needed

■ FENWICK & WEST
Two Palo Alto Square
Palo Alto, CA 94306
(415) 858-7188
(415) 424-0859 Fax

TO: Sheila Burke, Esq.
America Online, Inc.

(703) 448-9164

Ms. Sharnette Smith
America Online, Inc.

(703) 506-1942

**PLEASE DELIVER COPIES TO
MR. BILL DUNN, MR. LEN LEADER AND MR.
MILES GILBURNE**

Allen Morgan, Esq.
Wilson, Sonsini, Goodrich & Rosati, P.C.

(415) 496-4092

**Please deliver a copy to Christopher Younger,
Esq.**

WAIS Inc.

(415) 356-5444

**Please deliver a copy to Mr. Brewster Kahle
(WAIS, Inc.) and Mr. David Kaiser (Websoft)**

NO. PAGES: 3 (including cover page)

ACCOUNT NO.: 19649-00100

■ Message:

Attached is a draft of the Brewster Kahle voting letter as called for by Section 11 (last sentence) of the Letter of Intent.

**IF YOU DO NOT RECEIVE THE CORRECT NUMBER OF PAGES, OR IF THEY ARE
NOT CLEAR, PLEASE CALL THE SENDER AT (415) 858-7188 OR SUE BRODSKY AT
(415) 494-0600, EXT. 488.**

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DRAFT: April 21, 1995

c/o Wide Area Information Servers, Inc.
690 Fifth Street
San Francisco, CA 94107

April ___, 1995

America Online, Inc.
8619 Westwood Center Drive
Vienna, VA 22181

Voting of Stock

Ladies and Gentlemen:

Reference is made to the Agreement and Plan of Reorganization, of even date herewith (the "Plan"), among America Online, Inc., AOL Acquisition Corp., and Wide Area Information Servers, Inc. ("WAIS").

I own 7,500,000 shares of the Common Stock of WAIS. I agree to vote any shares of the capital stock of WAIS, including but not limited to my shares of Common Stock of WAIS, now or hereafter owned of record or beneficially by me in such manner as may be necessary to approve the Plan and the transactions contemplated thereby. I agree not to take any other actions that would impair or conflict with the stated intentions of the previous sentence.

I acknowledge that any breach of this letter agreement will cause AOL irreparable harm. In the event of a breach or threatened breach, AOL shall be entitled to specific performance, and/or injunctive or other preliminary or equitable relief, including the right to compel the voting of my shares in accordance with the preceding paragraph, in addition to other remedies available at law or in equity.

The foregoing obligations shall terminate upon any termination of the Plan. This letter agreement may be signed in counterparts, and shall be governed by and construed in accordance with the laws of the State of California without reference to its conflicts of law principles. If you are in

Title:

Name:

By:

AMERICA ONLINE, INC.

Accepted and Agreed:

Brewster Kahle, individually

Sincerely,

agreement with the foregoing, please execute one copy of this letter and return it to me.

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America Online, Inc.